# New Promotions from Napoleon, Honeywell, and ecobee + A Winter Rebate Resource



# Your HVAC solutions DELIVERED

Winter is definitely upon us and three of our favorite manufacturers are running promotions to help you save and sell as the temperatures drop. Before we jump into those though, I'd like to direct your attention to a new rebate resource for our contractors.

#### Winter 2018 Rebate Mix and Match Sheet

Heating season is in full swing and homes across Chicagoland are realizing that they need to update or replace their heating systems. Of course, with four different utility companies, it can be hard to keep track of what qualifies for which rebates.

To streamline the process, we have created a sheet containing the models from all of our forced air brands as well as what rebates they qualify for from each of the Chicagoland utility companies. This sheet makes it easy to mix-and-match equipment to find the combination that suits your application perfectly and provides the greatest possible rebate for your client.

Download the sheet from this link or head over to our promotions page where we have a link to the sheet as well as links to the rebate catalogs for all of the Chicago utility companies!

### Save up to \$20 on an ecobee Smart Thermostat

From November 1st through November 30th, 2018, ecobee is offering a rare discount on both the ecobee3 lite Pro and ecobee4 Pro.

All ecobee 3 lite Pro models will have \$10 taken off of their total cost while ecobee4 Pro models qualify for an instant rebate of \$20.

To take advantage of this promotion, you don't need to do anything besides buying

ecobee thermostats. Your discount will be applied by your friendly Able salesperson at checkout!

## Spin to Win Exclusive Napoleon Prizes

Napoleon's Spin to Win program is in full effect until Friday, November 30th, 2018.

The Spin to Win promotion is free to enter and the prizes are designed to make it easier to sell Napoleon furnaces. The following prizes are available:

- 200 prizes of \$100 off a Napoleon furnace
- 5 prizes of 10-year Parts & Labor warranty on your Napoleon furnace
- 2 prizes of a Napoleon Allure 42" electric fireplace
- 2 prizes of a HomeShield Full Kit and MERV 11 filter
- 1 prize of \$500 off your Napoleon furnace
- 1 prize to win your Napoleon furnace (maximum value of a NUV060T3B)
- 1 prize to win a Napoleon PRO665
- 1 prize to win your Napoleon Furnace (maximum value of a NUV060T3B) with Installation

The idea is that, when you are pitching Napoleon in a home, you register the homeowner for the Spin to Win Program. They can enter on Napoleon's promotion page and instantly find out what if they won a prize. Winning a prize makes people feel good, receiving a discount makes them more likely to buy, and the engagement from the promotion makes Napoleon stand out compared to other companies.

When you're pitching Napoleon, make sure your customers are trying their luck at Spin to Win!

#### 5x Contractor PRO Points on Steam Humidifiers

Honeywell knows that when the weather gets colder, the air gets drier. That's why to help you provide easy, affordable IAQ solutions, they're running a promotion on Honeywell HM750 steam humidifiers.

These models work excellently with Chicago's low-conductivity water supply, making them an excellent choice for every local home or business.

Through the end of 2018, Honeywell is offering 5x Contractor PRO Points on all HM750 humidifiers that are purchased and registered between November 5th and December 31st, 2018.

To receive your additional points, you just need to upload your invoices containing qualifying purchases to your Contractor PRO account on Honeywell's website!

Honeywell HM750 5X Contractor PRO Points Flyer