

# Big News from Fujitsu & Able Distributors



When it comes to ductless, Able Distributors stands behind Fujitsu. Their tireless dedication to innovation results in the most exciting, most efficient mini split systems on the market. We announced a few weeks back that we would be stocking exciting new Fujitsu products, but that's not the only Fujitsu news here at Able.

In May, we will be partnering with Fujitsu to kick off a new rebate program that can put \$5,000 back into your pocket. That's not all though! We will also be holding two all-day training classes that provide NATE credit. For more information about how you can learn all about Fujitsu and save money on your purchases all summer, just read on!

## F.A.S.T. Classes

The F.A.S.T. (Fujitsu Authorized Service Training) course is an all-day class that covers everything Fujitsu. From an introduction to the product line to installation best practices to the troubleshooting, service, and maintenance of Fujitsu units, everything you need to know about Fujitsu is covered by a factory trained and authorized instructor in the F.A.S.T. class. Best of all, this course counts for eight NATE certification credits.

Able will be hosting two F.A.S.T. classes. The first is on May, 18<sup>th</sup> and the second is on May, 19<sup>th</sup>. Both classes run from 7:30 AM until 5:00 PM at the Chicago branch of Able Distributors.

To register for a class:

- Navigate to [www.fujitsugeneral.com/dealer\\_toolbox.htm](http://www.fujitsugeneral.com/dealer_toolbox.htm)
- Click "Log In Here"
- Enter your username (email address) and password
- Click on "Training Sign-up"
- Scroll Down to Distributor Sponsored Training
- Locate the Able Distributors date you prefer
- Click "Register Now"

If you do not have a Fujitsu account yet, just click the link at the bottom of the Dealer Toolbox page to register.

Fujitsu F.A.S.T. Flyer

Able Distributors F.A.S.T. Flyer

## HIGH 5 Promotion

Top-notch educational resources aren't the only reason to get excited about Able and Fujitsu this summer! In addition to offering F.A.S.T. classes, Able will also be participating in Fujitsu's sensational HIGH 5 promotion. The HIGH 5 rewards program could not be more straightforward for

contractors; all you have to do is register the Fujitsu systems that you install this summer to receive increasingly valuable rebates.

How valuable you ask? Contractors selling at least five systems will receive \$100 per system. At 6-10 systems the number jumps to \$135 a system. For 11-15 systems, you'll get \$165 per system. Finally, if you purchase and install 16-25 systems, each qualifies for a \$200 rebate resulting in \$5,000 maximum savings.

To participate, contractors need a Toolbox account on Fujitsu's web page, this is the same account used to register for a F.A.S.T. class. Once logged in, click the hand icon under "Contractor Tools" and register for the HIGH 5 promotion. After that, you just need to register every Fujitsu system that you purchase and install between May, 1<sup>st</sup> 2016 and July, 31<sup>st</sup> 2016. The last day to register qualifying systems is August 2<sup>nd</sup>, 2016. Fujitsu will calculate your rebate and send it out to you in the form of a VISA gift card by August 31<sup>st</sup>, 2016.

Fujitsu HIGH 5 Flyer

Able Distributors HIGH 5 Flyer

## The Bottom Line

Ductless adoption rates are skyrocketing across America and the Midwest boasts one of the highest growth rates in the entire nation. If you've shied away from ductless jobs because you weren't as familiar as you'd like to be, we've got F.A.S.T. classes to get you up to speed. If you've held off on recommending mini splits because of the price point, we've got a promotion that can put \$5,000 back into your pocket. The bottom line is that this summer, there is no reason not to go with Fujitsu ductless mini splits from Able Distributors.