

# The Napoleon 8000 Series: Comfort You Can Count On



We've been stocking Napoleon's premium furnaces for two years and the response has been unanimous: they're everyone's favorite furnace. From homeowners to contractors to our own employees, everyone has been remarkably impressed by the design, the quality, and the comfort provided by Napoleons 9500, 9600, and Ultimate 9700 Series models. We've had such a positive reaction that this Fall, we're expanding our Napoleon furnace stock to include their revamped 8000 Series!

## Napoleon Quality is Now Affordable for Everyone

You'd be hard-pressed to find a home that can't benefit from a high-efficiency furnace, but the fact of the matter is that not everyone has the budget, or inclination, to upgrade. Ideally, your customers understand the importance of regular maintenance and service. However, we all know that out-of-sight equals out-of-mind for a lot of people and as long as their furnace is working, that's good enough for them.

Unfortunately, this means that when their furnace stops working, it takes them by surprise. If your customers are looking to replace rather than upgrade, the 8000 Series is the perfect choice.

## The Best 80% Furnace You'll Ever See

What sets an 8000 Series model apart from every other option? Well, to start, it's made by Napoleon. Forgive me for stating the obvious, but if you've installed a Napoleon, you know that it's a difference worth mentioning. From the quality of the materials to the ease-of-installation, the 8000 Series is a premium mid-efficiency furnace. What it lacks in bells and whistles, it makes up for with reliability. Reliability might not seem like a sexy selling point, but when dealing with someone who is facing a large, unexpected expense, they'll love to hear that Napoleons are built to last.

All 8000 Series furnaces feature a durable cast-iron heat exchanger and dependable hot surface ignition system standard. These are time-tested components that trade a bit of efficiency for a bunch of consistency. Napoleon has such confidence in the durability of their mid-efficiency models that

they offer 10-year parts and 20-year heat exchanger coverage in their warranty when you register the unit online.

## Easy Installation



Napoleon knows how valuable your time is, that's why they made ease-of-installation a priority with the 8000 Series. All 8000 Series furnaces feature industry-standard cabinet sizes to make it easy to find a matching coil-no transitions, no special orders needed. Additionally, the 8000 Series features Napoleon's convenient flexfit design. This means that you can install one as an upflow, downflow, or horizontal model. To make things even better, there's zero clearance in any position; you'll be hard-pressed to find a home that can't fit an 8000 Series.

## The Bottom Line

While they may lack the sex appeal and raw efficiency of Napoleon's top-of-the-line models, the 8000 Series more than makes up for it with value. If your customers are looking for a furnace that will keep them comfortable for years to come without breaking the bank, you won't find a better option.

Napoleon 8000 Series Mid-Efficiency Furnace Brochure