

Factory Training Sessions – Unico & Nu-Calgon



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If you're looking for more opportunities to expand your HVAC knowledge, we've got you covered. Next month, Nu-Calgon is hosting a sales training session at their facility in St. Louis. If that's not enough, Unico hosts their own multi-day factory training, also in St. Louis, every month! Get all the details below or stop by our promotions page!

Next month, Nu-Calgon will be hosting a training session at their headquarters in St. Louis. This multi-day session covers the entire Nu-Calgon line with a focus on sales. If you're looking for ways to increase your margins while providing superior service, this is a great event.

Nu-Calgon will be covering everything except transportation. That means your hotel, meals, and all training materials are provided!

Topics Covered

- The Nu-Calgon Catalog
- Marketing & Product Discussion
- Product Demonstrations
- How to Sell More Chemicals
- Getting Comfortable with Nu-Calgon

Where & When

Nu-Calgon

2008 Altom Court

St. Louis, MO 63146

March 19th – 21st (plan to arrive on the 19th and leave after 3:00pm on the 21st)

For more details or to reserve your spot, just check out this flyer!

Every month, Unico hosts a robust three-day training session at their facility in St. Louis. These sessions cover virtually every aspect of the Unico line and prepare participants for all sorts of real-world applications. They are recommended for everyone from techs and installers to counter and field sales.

Each session includes three nights of accommodation at a local hotel, breakfast and lunch every day, and a free turbometer!

Topics Covered

- Small Duct High-Velocity HVAC Concepts
- The Features & Benefits of the Unico System
- Installation & Set-Up
- Design Services
- Commissioning
- Troubleshooting
- New Products & Product Changes

Every session will also include a Q+A session where you can pick the brain of Unico national trainer Jason Church!

Where & When

Unico Inc

1120 Intagliata Drive

Arnold, MO 63010

There is a class session every month on the following dates:

March 13th - 15th

April 17th - 19th

May 15th - 17th

June 12th - 14th

July 17th - 19th

August 14th - 16th

September 18th - 20th

October 16th - 18th

November 13th - 15th

December 11th - 13th

Register to Attend at the [Unico University Webpage!](#)